



CITY COUNCIL AGENDA ITEM

TO: Mayor & City Council

DATE: October 11, 2011

FROM: John McDonough, City Manager

AGENDA ITEM: Approval for Purchase of Police Replacement Vehicles

MEETING DATE: For Submission onto the October 18, 2011, City Council Regular Meeting Agenda

BACKGROUND INFORMATION: (Attach additional pages if necessary)

See attached:

Memorandum
Vendor Quotation

APPROVAL BY CITY MANAGER: JFM APPROVED

_____ NOT APPROVED

PLACED ON AGENDA FOR: 10-18-2011

CITY ATTORNEY APPROVAL REQUIRED: () YES () NO

CITY ATTORNEY APPROVAL: [Signature]

REMARKS:

MEMORANDUM

Date: October 4th, 2011

To: John McDonough
City Manager

From: Terry L. Sult
Chief of Police

Subject: Purchase of Police Vehicles

A request for bids was sent out for the purchase of (16) marked patrol cars and (6) unmarked patrol cars along with (2) 4x2 and (1) 4x4 Tahoe type vehicles were sent out to bid. Only one respondent met the criteria of delivery within 90 days. Carl Black was the lowest bid but could not meet the delivery criteria. Jacky Jones Chevrolet was the only bid meeting the delivery criteria. The following compares the cost of these two bids;

- Carl Black bid (\$26,298) per unit but with a 6 month delivery date.
- Jacky Jones Chevrolet bid (\$26,601) per unit with immediate delivery.

NOTE: There is a \$303.05 cost difference per unit between the bids; however, however the 6 month delivery date with Carl Black may be subject to extension and the prices are subject to change thru GM.

A request for bids was also sent out for the purchase of (3) Chevy Tahoe type vehicles and no responding dealership could meet the delivery date criteria. The following were received:

- Carl Black: Tahoe 4x2 (\$25,790) and Tahoe 4x4 (\$28,465) with a 120 day delivery
- Jacky Jones Chevrolet: Tahoe 4x2 (\$27,998) and Tahoe 4x4 (\$30,970) with immediate delivery

NOTE: There is a (\$2208) cost difference per unit for the 4x2 Tahoe and a (\$2505) cost difference for the 4x4 Tahoe. , however the 6 month delivery date with Carl Black is subject to extension and the prices may be subject to change thru GM.

The additional cost for immediate delivery for all 25 units is (\$13,588). It is recommended that all (25) vehicles be purchased Jacky Jones at a cost of \$672,190 in order to obtain immediate delivery.



TO: John McDonough, City Manager

FROM: Chief Terry Sult, Police Department

DATE: October 4, 2011, for Submission onto Agenda of the October 18, 2011 City Council Meeting

ITEM: Approval for purchase of Police replacement vehicles.

Recommendation:

Police Department staff is recommending that Council approve purchase of sixteen (16) 2011 model year Chevrolet Caprice patrol vehicles, six (6) 2011 model year Chevrolet Caprice administrative vehicles, two (2) 4x2 Chevrolet Tahoes, and one (1) 4x4 Chevrolet Tahoe.

Background:

Council allocated **\$703,535** in Fiscal Year 2012 for this project. Sealed bids were requested for the above-referenced units, specifying delivery of the units no later than 30 days after the award of the contract. No substitutions were allowed. Jacky Jones Ford of Cleveland, GA has provided pricing for all 25 units with immediate delivery at a total cost of **\$672,189.66**.

Attachments:

- I. Vendor Quotation

JACKY JONES



Cleveland, GA



2742 Highway 129 South
 Cleveland, GA 30528
 Main: (706) 865-2168
 Fax: (706) 865-2999

Invoice # 1004

Date 9/14/2011

Page 1 of 1

To:	City of Sandy Springs
From:	Bryan Strickland Cell: 770-503-5431

Description	Price
2011 Caprice Patrol Unit 9C1	x16 @ \$26,601.05
2011 Caprice Detective Unit 9C3	x6 @ \$26,601.05
2011 Chevrolet PPV Tahoe 2WD	X2 @ \$27,998.42
2011 Chevrolet SSV Tahoe 4X4	x1 @ \$30,969.72
2011 Caprice Patrol H.E.A.T. UNIT I didn't add the unit to the final cost, please advise.	x2 @ \$-
25 total units	
TOTAL \$672,189.66	

X_____

Payments				
n/a	n/a	n/a	n/a	n/a