SANDY SPRINGS
GEORGIA

# CITY COUNCIL AGENDA ITEM

**TO:** Mayor & City Council **DATE:** June 13, 2012

**FROM:** John McDonough, City Manager

**AGENDA ITEM:** GT Software Economic Development Incentives Application

**MEETING DATE:** For Submission onto the June 19, 2012, City Council Regular Meeting Agenda

*BACKGROUND INFORMATION: (Attach additional pages if necessary)*

See attached:

Memorandum
Application Cover

*APPROVAL BY CITY MANAGER:* JM *APPROVED*

_____ *NOT APPROVED*

*PLACED ON AGENDA FOR:* 6/19/2012

*CITY ATTORNEY APPROVAL REQUIRED:* ( ✓ ) *YES* ( ) *NO*

*CITY ATTORNEY APPROVAL:* _____

*REMARKS:*

7840 Roswell Road, Building 500 • Sandy Springs, Georgia 30350 • 770.730.5600 • 770.206.1420 fax • www.sandyspringsga.org

SANDY SPRINGS
GEORGIA

To: John McDonough, City Manager

From: Angela Parker, Community Development Director

Date: June 11, 2012 for Submission onto the June 19, 2012 City Council Meeting Agenda

Subject: GT Software Incentives Application

***Background:***
On October 4, 2011, the City Council adopted the Economic Development Incentive Policy. Pursuant to the policy, GT Software submitted an application to receive a waiver of building permit fees and a two year waiver of business occupational taxes for their new corporate headquarters at 6255 Barfield Road.

***Discussion:***
The capital investment made by GT Software as a part of the building renovation totals $4,000,000. The company will provide 52 new jobs with an annual salary at or above $62,244, the average wage level for Sandy Springs. The GT Software capital investment and number of jobs proposed meets the qualifications for Tier II incentives which call for a minimum $1.01 million capital investment and more than 26 jobs at or above the average wage level. Tier II incentives provide for a waiver of permit fees and a two year waiver of business occupational taxes as noted below. Pursuant to the Incentive Policy, a public hearing is required prior to action by the City Council on the GT Software application.

| | |
|---|---|
| Building permit fees | $2,993.63 |
| Business occupational tax waiver 2012: | $1,644.96 |
| Value of 2012 incentives: | $4,638.59 |

| | |
|---|---|
| Projected business occupational tax waiver 2013: | $1,644.96 |
| Total projected value of 2012 and 2013 incentives: | $6,283.55 |

***Recommendation:***
Staff recommends approval of the GT Software incentives application and authorization for the City Manager to execute an agreement with GT Software.

***Attachment:***
Application for Incentives

SANDY SPRINGS
GEORGIA

# CITY OF SANDY SPRINGS, GEORGIA
# ECONOMIC DEVELOPMENT INCENTIVE POLICY

## APPLICATION COVER

| | | | |
|---|---|---|---|
| **Firm Name:** | GT Software | **Date of Submission:** | 5/7/12 |
| **Number of Jobs:** | 52 newly created | | |
| **Amount of Capital Investment:** | $4,000,000 | | |
| **Level of Incentive Requested:** | Tier II building permit fees ($2993.63 refund) and occ. tax ($1644.96) | | |
| **Description of Project:** *(Attach additional pages as needed to fully explain your request.)* | New business brought to city and approx. 52 new jobs created. Long-term commitment to location and community with projected positive growth over next two to five years. Requesting Tier II incentive to waive Business occupant tax for two years and refund of building permit fees of $2993.63 | | |
| **Submitted by:** | Tal Volk | **Title:** | CFO |
| **For Internal Use Only** | | | |
| **Reviewed by:** | J. PRINCE | APARKER | 6.13.2012 |