

STATE OF GEORGIA
COUNTY OF FULTON

RESOLUTION AUTHORIZING CITY MANAGER TO ENTER INTO PURCHASE AGREEMENT WITH VENDOR FOR PHASE I OF THE PHASED APPROACH FOR THE PURCHASE OF RADIO COMMUNICATIONS EQUIPMENT FOR DEVELOPMENT AND IMPLEMENTATION OF A UNIFIED RADIO SYSTEM.

WHEREAS, the Cities of Alpharetta, Johns Creek, Milton, Roswell and Sandy Springs ("Participating Cities") have been collaborating to resolve the problems resulting from the use of outdated and partially technologically obsolete equipment of the Fulton county radio system; and

WHEREAS, the Participating Cities have approved, or are in the process of approving, the Intergovernmental Agreement ("IGA") attached hereto as Exhibit A, which specifies the terms and conditions of governing and financing a unified radio system ("System") and designates Sandy Springs as the lead Participating City, responsible for procurement, among other things; and

WHEREAS, the Participating Cities have determined to proceed with the purchase of equipment by utilizing state contracts with Motorola, a radio communications equipment vendor, which results in significant cost savings as well as the time and energy required to conduct a separate procurement; and

WHEREAS, Motorola has agreed to provide additional discounts for the Participating Cities if they are willing to enter into an agreement for the purchase of System equipment before the end of 2012; and

WHEREAS, it appears that at least one (1) of the Participating Cities will not be able to present the IGA to its Council before year's end and therefore a purchase agreement cannot be entered into by all Participating Cities before December 31, 2012; and

WHEREAS, Motorola has agreed to provide the same discount on the radio communications equipment under a phased approach, as shown Exhibit B attached hereto ("Phased Approach"), with Phase I being the execution of a purchase agreement for the purchase of equipment for the development of the core system in Sandy Springs ("Motorola Agreement"); and

WHEREAS, other Participating Cities will enter into subsequent separate agreements or amendments to the Motorola Agreement during Phase 2 of the Phased Approach, upon legal review and approval by counsel for each Participating City; and

WHEREAS, Sandy Springs desires to take advantage of the significant cost savings to be realized by contracting with Motorola for Phase I equipment prior to December 31, 2012;

NOW THEREFORE, BE IT RESOLVED by the City Council of Sandy Springs as follows:

1. The City Manager is authorized to enter into a purchase agreement with Motorola for the purchase of equipment for the System in accordance with Phase I of the Phased Approach, subject to legal review and approval; and

2. The City Manager and City Attorney are authorized to take such other action as may be necessary to effectuate the intent of this resolution.

APPROVED AND ADOPTED this _____ day of _____, 2012.

Approved:

Eva Galambos, Mayor

Attest:

Michael Casey, City Clerk
(Seal)



Project 25 Phase II System Pricing

	State Contract	Customer Loyalty	As Proposed End of Year	TOTAL
Unified System	\$16,533,771	(\$1,022,397)	(\$550,000)	
Contract	\$14,145,202		(\$825,000)	\$14,136,374
Non	\$ 1,776,483			
Phase I	\$6,047,251	(\$376,851)	(\$200,000)	\$5,170,400
Contract	\$5,624,604		(\$300,000)	
Non	\$ 422,647			
Phase 2	\$9,993,323	(\$624,032)	(\$325,000)	\$8,544,291
Contract	\$8,895,562		(\$500,000)	
Non	\$1,097,761			

Independent Project Management Cost

\$350,000

End of Year Discount is based on purchase before 12/30/12