

FY 2020 BUDGET WORKSHOP 2

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City Manager

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SANDY SPRINGS™

GEORGIA

FY 2020 Budget Calendar

March - April	Departmental Budget Meetings / Finance Review Phase
April - May	Senior Management / Mayor Review Phase
May 7	Budget Workshop 1
May 14	Budget Workshop 2
May 21	City Council Presentations / Receive Proposed Budget
June 4, 6:00 PM	First Public Hearing and Budget Workshop
June 18, 6:00 PM	Final Public Hearing and Budget Adoption
June 25, 6:00 PM	Final Late Date for Budget Workshop / Adoption

Workshop Goals

- Receive feedback and direction from City Council as we develop the FY 2020 Budget
- Review and validate FY 2020 planning assumptions
- Understand Public Safety, General Government Services, and Facilities priorities as part of the City's service delivery and capital programs

Fund Balance Reserve

- Adopted as part of the approved Budgetary Policy
- Fund Balance is the cash reserve and working capital to cover the following:
 - Expenditures caused by unforeseen emergencies
 - Shortfalls caused by revenue decline
 - Eliminates need for short-term borrowing for cash flow purposes

Projected Undesignated Fund Balance

Audited June 30, 2018 Fund Balance	\$39,844,288
Add: FY 2019 Projected Revenues	104,530,461
Less: FY 2019 Projected Expenditures	(\$105,760,549)
Subtotal	<u>38,614,200</u>
Less: Fund Balance Reserve	(\$20,747,370)
Year End Estimated Undesignated General Fund Balance:	\$17,866,830

General Fund Revenues

Approved FY 2019 vs. Proposed FY 2020

Revenues	2019 Budget	2020 Budget	Variance	% Change
Property Taxes	\$32,775,000	\$35,625,000	\$2,850,000	8.70%
Sales Taxes	25,875,000	26,375,000	500,000	1.93%
Business & Occupational Tax	9,500,000	9,500,000	0	0.00%
Franchise Taxes	9,075,000	9,025,000	-50,000	-0.55%
Insurance Premium Tax	5,500,000	6,250,000	750,000	13.64%
Other Revenue	13,234,885	11,616,770	-1,618,115	-12.23%
Total	\$95,959,885	\$98,391,770	\$2,431,885	2.53%

General Fund Expenditures

Approved FY 2019 vs. Proposed FY 2020

Expenditures	2019 Budget	2020 Budget	Variance	% Change
City Council	\$226,322	\$226,400	\$78	0.03%
City Manager	1,116,258	1,080,900	-35,358	-3.17%
City Clerk	249,221	531,900	282,679	113.43%
Finance	2,793,822	2,355,600	-438,222	-15.69%
City Attorney	900,000	900,000	0	0.00%
Information Services	2,800,883	2,836,000	35,117	1.25%
Human Resources	456,540	670,300	213,760	46.82%
Facilities Management	3,842,374	5,167,600	1,325,226	34.49%
Communications	1,839,080	2,023,000	183,920	10.00%
General Administration	2,536,833	3,023,500	486,667	19.18%

General Fund Expenditures

Approved FY 2019 vs. Proposed FY 2020 (cont.)

Expenditures	2019 Budget	2020 Budget	Variance	% Change
Municipal Court	1,640,288	1,525,600	-114,688	-6.99%
Police	22,880,045	23,848,100	968,055	4.23%
Fire	15,082,380	15,575,200	492,820	3.27%
Emergency Management	1,577,000	1,503,300	-73,700	-4.67%
Public Works	13,291,179	12,398,800	-892,379	-6.71%
Fleet Services	274,148	303,900	29,752	10.85%
Recreation & Parks	4,372,042	4,039,200	-332,842	-7.61%
Community Development	4,726,764	4,019,200	-707,564	-14.97%
Economic Development	368,553	357,500	-11,053	-3.00%
Transfers to Other Funds	29,512,498	33,872,600	4,360,102	14.77%
Total	\$110,486,230	\$116,258,600	\$5,772,370	5.22%

Public Works Contractor Analysis

Contractor	Work Area	FY 2019 Amount	FY 2020 Amount	% Change
Blount	Street Maintenance	\$1,005,000	\$1,055,000	4.98%
Pateco	Street Sweeping	\$145,000	\$145,000	0.00%
Pro Cutters	Citywide On-Call Litter	\$288,000	\$288,000	0.00%
Pro Cutters	State Route Mowing	\$275,000	\$137,500	-50.00%
Yellowstone	Citywide On-Call Mowing	\$617,647	\$630,000	2.00%
Wildcat / Tomal	Road Striping	\$175,000	\$225,000	28.57%
Optech	Road Signage	\$360,000	\$450,000	25.00%
Odd Job Tree / Richmond	Tree Removal	\$300,000	\$300,000	0.00%
GTG	Traffic Signals	\$807,968	\$832,200	3.00%
Blount	Stormwater Maintenance	\$460,000	\$670,000	45.65%
	Materials	\$400,000	\$440,000	10.00%
	TOTAL	\$4,833,615	\$5,172,700	7.02%

FY 2020 Operating Budget Assumptions

Subcontractor Agreement Renewals	\$5,172,700
Funding to PFA for Principal & Interest on Bonds	\$7,697,900
Facilities Operations Increase for City Springs	\$1,250,000
Performing Arts Center Operations	\$2,701,000
Fund Add'l SSPD Personnel and Retention	\$404,000
Fund Add'l SSFR Personnel and Retention	\$175,000
Continued Fleet Replacement SSPD - 18 vehicles	\$978,000
Continued Fleet Replacement SSFR - 3 vehicles	\$95,000
Continued Funding for Community Events/Nonprofits	\$425,000
Debt Service for Fire Trucks	\$698,000
E911 Center Operations	\$150,000
Radio Authority Operations	\$615,000
Continued EMS Subsidy with Enhanced Services	\$260,000
Total	\$20,621,600

FY 2020 Capital Budget Assumptions

Fire Station 2	\$4,000,000
Pavement Management Program	\$3,800,000
Cultural Center	\$2,500,000
Peachtree @ Telford Improvement Project	\$1,750,000
Continued Funding for Stormwater Infrastructure Imp	\$1,500,000
North End Revitalization	\$1,500,000
City Trail Construction	\$750,000
Signal Pre-Emption for Emergency Response	\$700,000
Traffic Management Program	\$600,000
Morgan Falls Athletic Turf/Erosion Control	\$600,000
Intersection & Operation Improvements	\$500,000
SR 140 Holcomb @ Spalding ROW	\$450,000
Mt. Vernon @ Dupree Signal Upgrade	\$350,000
City Beautification Program	\$350,000
Guardrail Replacement Program	\$350,000
Transportation Master Plan	\$350,000
Fulton County IGA-Ison Springs Elementary	\$250,000
Hammond Park Phase II	\$250,000
Overlook Park Swing Turf/Bank Stabilization	\$250,000
Stormwater Green Infrastructure	\$250,000
Ridgeview Park Playground/Landscaping	\$125,000
Total	\$21,175,000

Questions?