

# FY 2019 Budget Workshop #2

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City Manager

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SANDY SPRINGS  
GEORGIA



## FY 2019 Budget Calendar

<b>March – April</b>	<b>Departmental Budget Meetings/Finance Review Phase</b>
<b>April – May</b>	<b>Senior Management / Mayor Review Phase</b>
<b>May 1</b>	<b>Budget Workshop #1</b>
<b>May 8</b>	<b>Budget Workshop #2</b>
<b>May 15</b>	<b>City Council Proposed Budget Presentation</b>
<b>June 5</b>	<b>1<sup>st</sup> Public Hearing on Budget and Discussion</b>
<b>June 19</b>	<b>Final Public Hearing and Adoption by City Council</b>

## Workshop Goals

- Receive feedback and direction from City Council as we develop the FY19 Budget
- Review and validate FY19 planning assumptions
- Understand Public Safety, General Government Services, and Facilities priorities as part of the City's service delivery and capital programs

## Fund Balance Reserve

- Adopted as part of the approved Budgetary Policy
- Fund Balance is the cash reserve and working capital to cover the following:
  - Expenditures caused by unforeseen emergencies
  - Shortfalls caused by revenue decline
  - Eliminates need for short-term borrowing for cash flow purposes

## Projected Undesignated Fund Balance

<b>Projected Undesignated Fund Balance</b>	
Audited June 30, 2017 Fund Balance	\$39,353,841
<b>Add:</b> FY 2018 Projected Revenues	<u>102,110,343</u>
<b>Less:</b> FY 2018 Projected Expenditures	(\$106,437,839)
Subtotal	<u>35,026,345</u>
<b>Less:</b> Fund Balance Reserve	(\$20,500,000)
<b>Year End Estimated Undesignated General Fund Balance:</b>	<b>\$14,526,345</b>

## General Fund Revenues FY18 vs. Proposed FY19

	2018 Budget	2019 Budget	Variance	% Change
Property Taxes	\$32,225,000	\$32,775,000	\$550,000	1.71%
Sales Taxes	25,350,000	25,875,000	525,000	2.07%
Business & Occupational Tax	9,500,000	9,500,000	0	0.00%
Franchise Taxes	9,225,000	9,075,000	-150,000	-1.63%
Insurance Premium Tax	5,500,000	5,500,000	0	0.00%
Other Revenue	11,256,118	13,234,885	1,978,767	17.58%
<b>Total</b>	<b>\$93,056,118</b>	<b>\$95,959,885</b>	<b>\$2,903,767</b>	<b>3.12%</b>

## General Fund Expenditures FY18 vs. Proposed FY19

	2018 Budget	2019 Budget	Variance	% Change
City Council	\$224,822	\$226,322	\$1,500	0.67%
City Manager	1,073,778	1,116,258	42,480	3.96%
City Clerk	436,383	249,221	-187,162	-42.89%
Finance	2,520,134	2,749,612	229,478	9.11%
City Attorney	835,000	900,000	65,000	7.78%
Information Services	2,785,303	2,800,883	15,580	0.56%
Human Resources	350,097	456,540	106,443	30.40%
Facilities Management	3,035,002	3,542,374	507,372	16.72%
Communications	1,683,231	1,778,080	94,849	5.63%
General Administration	2,348,043	2,731,043	383,000	16.31%

## General Fund Expenditures FY18 vs. Proposed FY19 (cont.)

	2018 Budget	2019 Budget	Variance	% Change
Municipal Court	1,852,270	1,618,978	-233,292	-12.59%
Police	22,751,845	22,880,045	128,200	0.56%
Fire	14,126,984	15,082,380	955,396	6.76%
Emergency Management	1,457,000	1,577,000	120,000	8.24%
Public Works	13,211,951	13,291,179	79,228	0.60%
Fleet Services	0	274,148	274,148	0.00%
Recreation & Parks	4,698,615	4,625,780	-72,835	-1.55%
Community Development	4,707,805	4,787,764	79,959	1.70%
Economic Development	387,785	368,553	-19,232	-4.96%
Transfers to Other Funds	33,062,325	29,430,071	-3,632,254	-10.99%
<b>Total</b>	<b>\$111,548,373</b>	<b>\$110,486,230</b>	<b>(\$1,062,143)</b>	<b>-0.95%</b>

## Preliminary Task Order Analysis

Contractor	Work Area	NTE Escalator	FY18 Amount	FY19 Amount	% Change
Severn Trent/Inframark	Finance & Admin	3.50%	\$1,950,258	\$2,130,465	9.24%
InterDev	IT	4.00%	\$1,655,403	\$1,696,786	2.50%
AECOM	Facilities	4.00%	\$522,232	\$917,163	75.62%
the Collaborative	Communications	2.50%	\$839,856	\$638,645	-23.96%
Faneuil	Call Center	4.88%	\$510,725	\$535,603	4.87%
Jacobs	Court	3.00%	\$1,129,227	TBD*	
AECOM	Public Works	4.00%	\$4,826,004	\$5,083,312	5.33%
Jacobs	Recs & Park	3.00%	\$1,453,115	TBD*	
the Collaborative	Comm/Econ Development	2.50%	\$4,515,590	\$4,378,885	-3.03%
			<b>\$17,402,410</b>	<b>\$15,380,859</b>	<b>-11.62%</b>

## Public Works Contractor Analysis

Contractor	Work Area	FY18 Amount	FY19 Amount	% Change
Blount	Street Maintenance	\$1,005,000	\$1,005,000	0.00%
Pateco	Street Sweeping	\$120,000	\$145,000	20.83%
Pro Cutters	Citywide On-Call Litter	\$400,000	\$288,000	-28.00%
Pro Cutters	State Route Mowing	\$265,000	\$272,950	3.00%
Yellowstone	Citywide On-Call Mowing	\$600,000	\$612,000	2.00%
Tomal / TMI	Road Striping	\$150,000	\$175,000	16.67%
Optech	Road Signage	\$360,000	\$360,000	0.00%
Casey / Yellow Ribbon / Richmond	Tree Removal	\$200,000	\$300,000	50.00%
GTG	Traffic Signals	\$808,000	\$832,240	3.00%
Optech	Stormwater Maintenance	\$460,000	\$460,000	0.00%
	<b>Public Works Materials</b>	\$200,000	\$400,000	100.00%
Pro Cutters	Citywide On-Call Litter	\$0	\$144,000	100.00%
	<b>Rec &amp; Parks Materials</b>	\$200,000	\$100,000	-50.00%
	<b>TOTAL</b>	<b>\$4,768,000</b>	<b>\$5,094,190</b>	<b>6.84%</b>

## FY19 Operating Budget Assumptions

GGG Contract Renewals*	\$15,380,859
Subcontractor Agreement Renewals	\$5,094,190
Funding to PFA for Principal & Interest on Bonds	\$7,786,650
Facilities Operations Increase for City Springs	\$500,000
Performing Arts Center Operations	\$2,330,193
Fund Add'l SSPD Personnel and Retention	\$225,000
Fund Add'l SSFR Personnel and Retention	\$70,000
Continued Fleet Replacement SSPD - 18 vehicles	\$1,000,000
Continued Fleet Replacement SSFR - 3 vehicles	\$135,000
Added Funding for City Fleet Department	\$275,000
Continued Funding for Community Events/Nonprofits	\$530,000
Increased Funding for City Sponsored Events	\$50,000
Debt Service for Fire Trucks/Station 3	\$2,036,436
E911 Center Operations	\$140,000
Radio Authority Operations	\$600,000
Continued EMS Subsidy with Enhanced Services	\$650,000
<b>Total</b>	<b>\$36,803,328</b>

\* Does not include Court or Recreation & Parks currently under procurement

## FY19 Capital Budget Assumptions

City Land Acquisition	\$4,500,000
Pavement Management Program	\$3,000,000
Continued Funding for Stormwater Infrastructure Imp	\$1,500,000
Roswell Road Transit Access - Local Match	\$1,560,000
Utility Relocation Program	\$1,000,000
Water Reliability Studies	\$1,000,000
Trowbridge Emergency Response Yard	\$750,000
Emergency Operations Center Buildout	\$750,000
Public Safety Radio / Computer Upgrades	\$750,000
Traffic Management Program	\$600,000
Backup 911 Call Center	\$500,000
Heritage Blue Stone Upgrades	\$500,000
Guardrail Replacement Program	\$250,000
Allen Road Park Drainage/Erosion Control	\$100,000
Morgan Falls Overlook Park Turf Replacement	\$100,000
Morgan Falls Athletic Field Playground Replacement	\$0
<b>Total</b>	<b>\$16,860,000</b>

## FY19 Review of Potential Citywide Capital Projects

FY19 Citywide Capital Projects (Consolidated Rankings)	
1. Rank Categories	
2. Estimated Allocation within Each Category	
Priority	Proposed
	Hammond Park restroom replacement
	Ridgeview Park playground replacement
	Allen Road Park playground replacement
	Morgan Falls Athletic Fields playground replacement
	City Beautification
	Neighborhood Traffic Calming
	North End Revitalization
	<b>\$1,100,000.00</b>

# Questions