

FY 2018 Budget Workshop #2

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City Manager

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FY 2018 Budget Calendar

March - April	Departmental Budget Hearings / Finance Review Phase
April - May	Senior Management / Mayor Review Phase
May 2	Budget Workshop #1
May 16	Budget Workshop #2
May 23	City Council Budget Presentation (Proposed Budget)
June 6	1st Public Hearing on FY 2018 Budget and Discussion
June 20	Final Public Hearing and Adoption by City Council

Workshop Goals

- Receive feedback and direction from City Council as we develop the FY18 Budget
- Review and validate FY18 planning assumptions
- Understand Public Safety, General Government Services, and Facilities priorities as part of the City's service delivery and capital programs

Fund Balance Reserve

- Adopted as part of the approved Budgetary Policy
- Fund Balance is the cash reserve and working capital to cover the following:
 - Expenditures caused by unforeseen emergencies
 - Shortfalls caused by revenue decline
 - Eliminates need for short-term borrowing for cash flow purposes

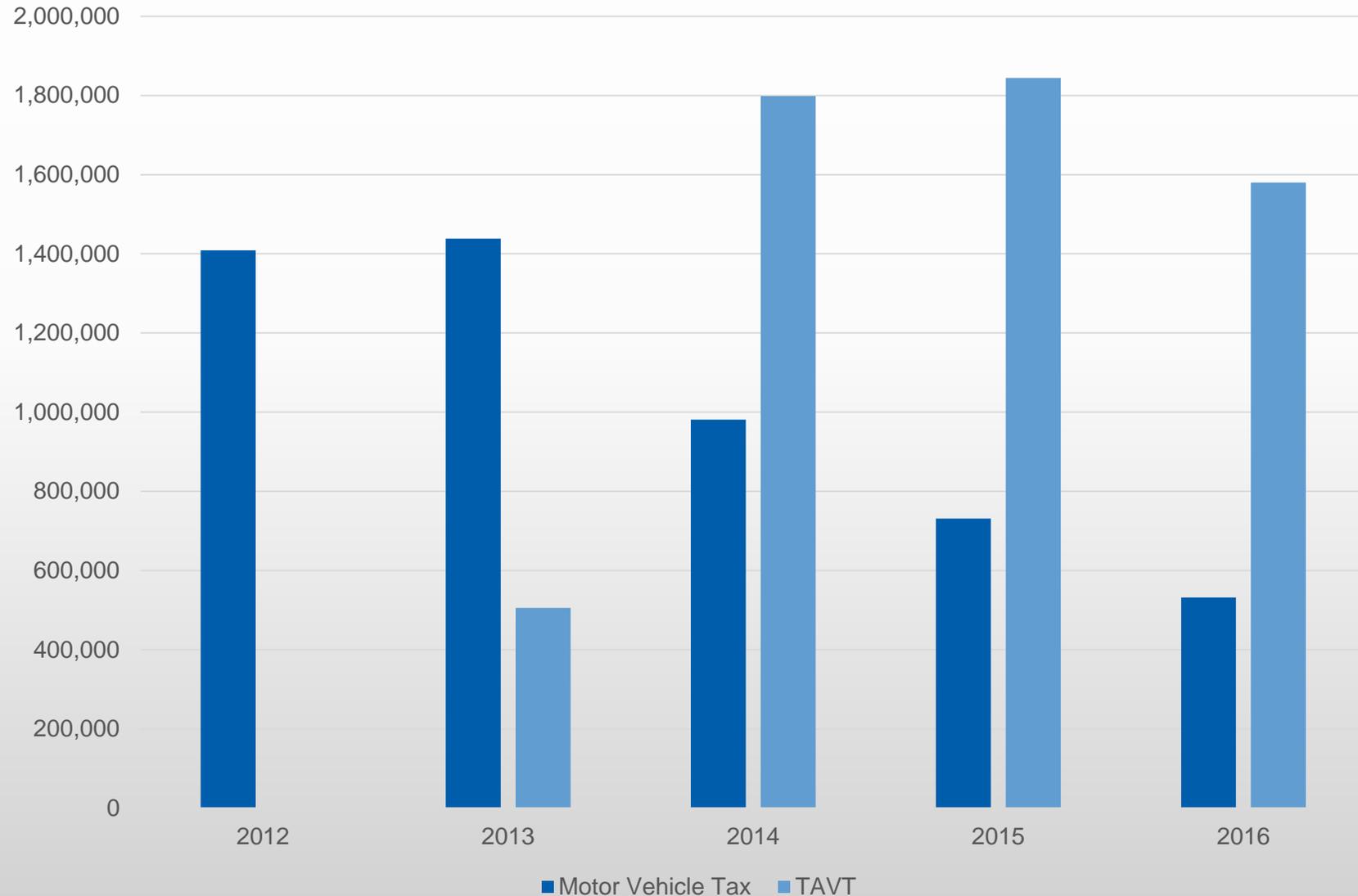
Projected Undesignated Fund Balance

Audited June 30, 2016 Fund Balance	\$35,233,432
Add: FY 2017 Projected Revenues	<u>96,901,707</u>
Less: FY 2017 Projected Expenditures	-\$97,374,826
Subtotal	<u>34,760,312</u>
Less: Fund Balance Reserve	-20,500,000
Year End Estimated Undesignated General Fund Balance:	\$14,260,312

General Fund Revenues FY17 vs. Proposed FY18

	2017 Budget	2018 Budget	Variance	% Change
Property Taxes	\$32,950,000	\$32,225,000	(\$725,000)	-2.20%
Sales Tax	24,575,000	25,350,000	775,000	3.15%
Business & Occupational Tax	9,250,000	9,500,000	250,000	2.70%
Franchise Taxes	9,225,000	9,225,000	0	0.00%
Insurance Premium Taxes	5,000,000	5,500,000	500,000	10.00%
Other Revenue	9,804,268	10,022,620	218,352	2.23%
Total Revenues	\$90,804,268	\$91,822,620	\$1,018,352	1.12%

Motor Vehicle Tax vs. TAVT trend



General Fund Expenditures FY17 vs. Proposed FY18

	2017 Budget	2018 Budget	Variance	% Change
City Council	\$224,922	\$224,822	(\$100)	-0.04%
City Manager	1,044,947	1,073,778	28,831	2.76%
City Clerk	175,524	436,383	260,859	148.62%
Finance	2,443,376	2,520,134	76,758	3.14%
City Attorney	835,000	835,000	0	0.00%
Information Services	2,352,566	2,785,303	432,737	18.39%
Human Resources	325,637	350,097	24,460	7.51%
Facilities Management	1,701,583	3,035,002	1,333,419	78.36%
Communications	1,533,122	1,683,231	150,109	9.79%
General Administration	2,276,013	2,581,043	305,030	13.40%

General Fund Expenditures FY17 vs. Proposed FY18(cont.)

	2017 Budget	2018 Budget	Variance	% Change
Municipal Court	1,784,920	1,852,270	67,350	3.77%
Police	20,815,114	22,751,845	1,936,731	9.30%
Fire	13,114,851	13,457,072	342,221	2.61%
Emergency Management	1,222,000	1,022,000	(200,000)	-16.37%
Public Works	12,783,369	13,211,951	428,582	3.35%
Parks & Recreation	3,600,916	4,698,615	1,097,699	30.48%
Community Development	4,999,130	4,707,805	(291,325)	-5.83%
Economic Development	381,448	387,785	6,337	1.66%
Transfers to Other Funds	33,923,262	28,468,796	(5,454,466)	-16.08%
Total Expenditures	\$105,537,700	\$106,082,932	\$545,232	0.52%

Preliminary Task Order Analysis

Contractor	Work Area	NTE Escalator	FY 17 Amount	FY 18 Amount	% Change
Severn Trent	Finance & Admin	3.50%	\$1,884,304	\$1,950,258	3.50%
InterDev	IT	4.00%	\$1,591,734	\$1,655,403	4.00%
Collaborative	Communications	2.50%	\$681,989	\$839,856	23.15%
Faneuil	Call Center	4.88%	\$495,584	\$510,725	3.06%
Jacobs	Court	3.00%	\$1,107,085	\$1,129,227	2.00%
AECOM	Public Works/Facilities	4.00%	\$4,808,850	\$5,348,236	11.22%
Jacobs	Recs & Park	3.00%	\$1,381,723	\$1,453,115	5.17%
Collaborative	Comm/Econ Development	2.50%	\$4,396,078	\$4,515,590	2.72%
			\$16,347,347	\$17,402,410	6.45%

Public Works Contractor Analysis

Work Area	FY 17 Amount	Proposed FY 18 Amount	% Change
Street Maintenance	\$1,445,000	\$1,005,000	-30.45%
Community Appearance	\$2,040,000	\$1,272,100	-37.64%
Landscape Maintenance	\$600,000	\$440,790	-26.54%
Mowing on Interstates	\$257,900	\$265,000	2.75%
Tree Removal	\$200,000	\$200,000	0.00%
Traffic Signals	\$630,000	\$692,500	9.92%
Road Striping	\$150,000	\$150,000	0.00%
Road Signage	\$300,000	\$370,000	23.33%
Stormwater	\$200,000	\$460,000	130.00%
	\$5,822,900	\$4,855,390	-16.62%

FY18 Operating Budget Assumptions

GGG Contract Renewals	\$17,402,410
Subcontractor Agreement Renewals	\$4,855,390
Facilities Operations Increase for City Springs	\$1,200,000
PAC Operations	\$1,286,942
Parking Manager	\$118,513
Fund Add'l SSPD Personnel and Retention	\$375,000
Continued Fleet Replacement - SSPD (22 vehicles)	\$1,000,000
Continued Fleet Replacement - SSFR (1 vehicle)	\$40,000
Technology Operations for City Springs	\$425,000
Continued Funding for Community Events/Nonprofits	\$445,000
Debt Service for Fire Trucks/Station 3	\$930,205
E911 Center Operations	\$150,000
Radio Authority Operations	\$550,000
Continued EMS Subsidy for Enhanced Services	\$120,000

FY18 Capital Budget Assumptions

Funding to PFA for Principal & Interest on Bonds	\$7,736,850
FF&E for City Springs and PAC	\$3,750,000
Parking Equipment for City Springs	\$750,000
Parking Manager Offices	\$750,000
Trowbridge Parking Lot	\$385,000
Sandy Springs Circle Streetscape	\$1,500,000
Hammond Park Upgrades	\$175,000
Morgan Falls Overlook Park Repairs	\$200,000
Glenridge @ Roswell Rd. Intersection	\$400,000
City Springs Streetscape	\$2,000,000
Pavement Management Program	\$4,500,000
Intersection Improvements	\$0
Traffic Management Program	\$500,000
Continued Funding for Stormwater Infrastructure Imp	\$2,000,000

FY18 Review of Potential Citywide Capital Projects

FY18 Citywide Capital Projects (Consolidated Rankings)	
1. Rank Categories	
2. Estimated Allocation within Each Category	
Priority	Proposed
Heritage Stage Cover/Restrooms Design	125,000
Allen Road Park	50,000
Crooked Creek Park	250,000
Sidewalk Program	150,000
Traffic Calming	200,000
	\$ 775,000

FY18 Recommended Citywide Capital Projects

		FY18 Citywide Capital Projects (Consolidated Rankings)		
		1. Rank Categories		
		2. Estimated Allocation within Each Category		
Average	PRIORITY		Est. Allocation	Amount
2.71	1	Allen Road Park	50,000	50,000
3.00	2	Heritage Stage Cover/Restrooms Design	125,000	0
3.00	2	Crooked Creek Park	250,000	0
3.00	2	Traffic Calming	200,000	0
3.29	3	Sidewalk Program	150,000	0
		TOTAL		50,000
		Anticipated Amount Available =	118,961	(68,961)

Questions