

FY 2017 Budget Presentation

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City Manager

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FY 2017 Budget Calendar

March - April	Departmental Budget Hearings / Finance Review Phase
April - May	Senior Management / Mayor Review Phase
April 26	Budget Workshop #1
May 3	Budget Workshop #2
May 17	City Council Budget Presentation (Proposed Budget)
June 7	1st Public Hearing on FY 2017 Budget and Discussion
June 21	Final Public Hearing and Adoption by City Council

Budget Principles

- **Conservatively determine revenue and expenses.**
 - Solid estimating effectively neutralizes pressures to inflate revenue estimates to cope with budgeting pressures.
- **Do not use one-time revenue sources for ongoing expenses.**
 - When a non-recurring source of revenue is used to fund an ongoing expense, an "automatic unfunded increase" is built into the budget for the following year.

City Council Priorities



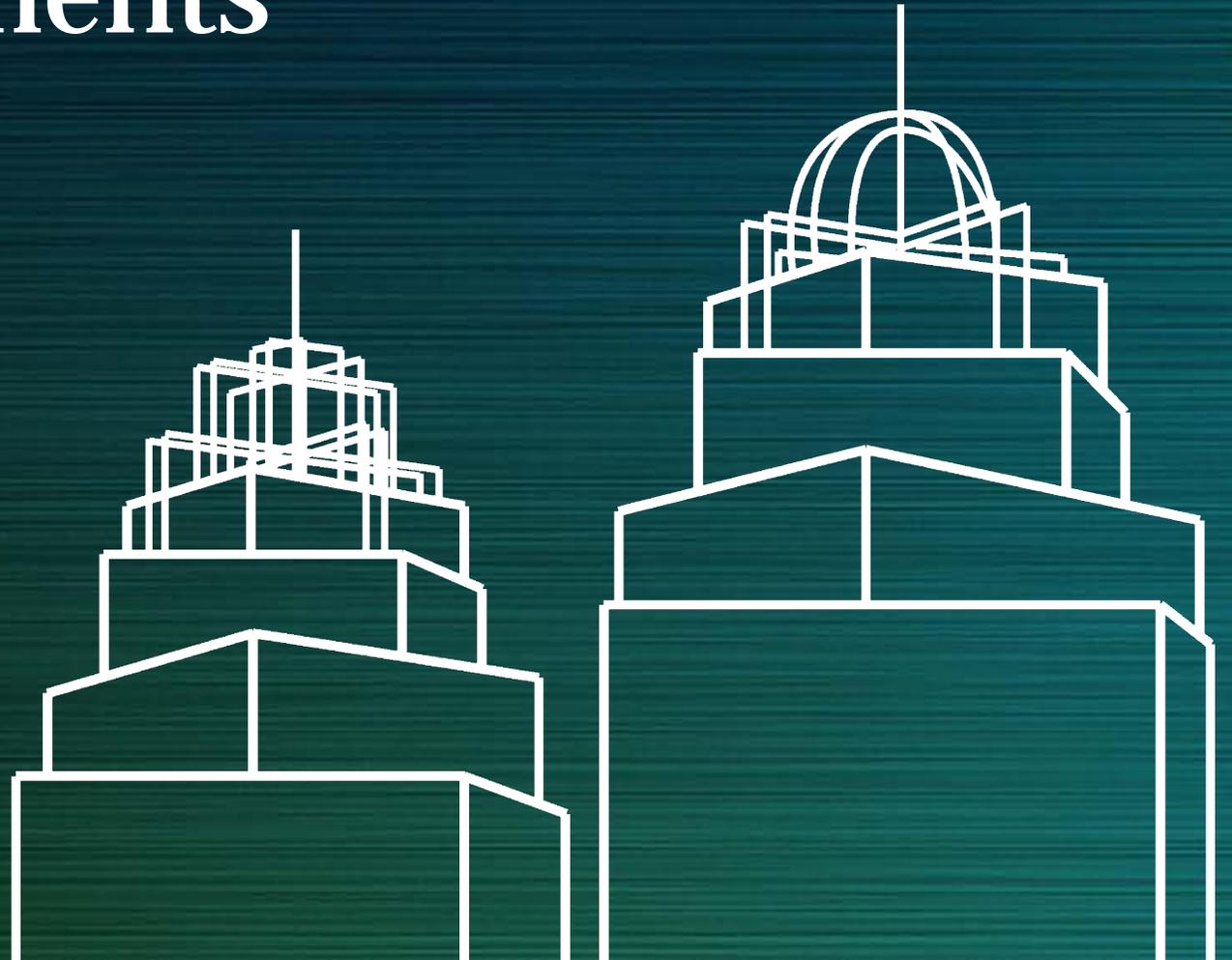
FY17 Operating Budget Highlights

GGs Contract Renewals	\$16,348,279
Subcontractor Agreement Renewals	\$5,850,656
PAC Operations	\$416,000
Fund Add'l SSPD Personnel and Special Duties Incentive	\$375,000
Fund Add'l SSFR Personnel and Advancement Initiative	\$575,000
Continued Fleet Replacement - SSPD (20 vehicles)	\$900,000
Continued Fleet Replacement - SSFR (3 vehicles)	\$105,000
Vehicles for Recs & Park/CD/PW (9 vehicles)	\$219,000
Continued Funding for Community Events/Nonprofits	\$565,000
Debt Service for Fire Trucks/Station 3	\$930,613
E911 Center Operations	\$400,000
Radio Authority Operations	\$500,000
Continued EMS Subsidy for Enhanced Services	\$120,000
Completion of Comp Plan/Small Area Plan	\$350,000

FY17 Capital Budget Highlights

Remaining Pay as You Go to City Springs Project	\$9,250,000
Funding to Public Fac Authority for P&I on Bonds	\$6,097,625
Continued Funding for Stormwater Infrastructure Imp	\$2,500,000
Perimeter Center Last Mile Connectivity ROW	\$500,000
Utility Relocation	\$2,730,000
Sandy Springs Circle Phase 2 - ROW etc.	\$1,000,000
Hammond Drive ROW	\$3,200,000
Carpenter Drive @ Roswell Road Intersection	\$900,000
City Center Transportation Network	\$315,000
Pavement Management Program	\$1,500,000
Brandon Mill Sidewalks	\$500,000
Lake Forrest Dam Repairs	\$500,000
Total	\$28,992,625

Service Enhancements



SSPD FY17 Enhancements

- Addition of 1 Fleet Manager and 1 Crime Analyst
- Fund Special Duties / Incentive Pay
- Vehicle replacement of 17 vehicles and an additional 3 vehicles for new officers
- Replace 26 ballistic vests
- Purchase 80 body cameras
- Purchase 30 new radios
- Addition of Live Fire Range

SSFR FY17 Enhancements

- Fund Career Development and Advancement Initiative
- Fund 6 FT Firefighter I positions to backfill Rescue 1 personnel vacated by placing Engine 5 in service in the Panhandle
- Replacement of 3 administrative vehicles
- Fund 1 commercial washer / dryer to properly clean and maintain firefighting gear
- Air Pack (63) and Air Cylinder (106) Replacement Program - 3 year initiative
- Replace expiring Turnout Gear with improved protection and durability

GGs FY17 Enhancements

- **Information Services (\$176,308 increase)**
 - Addition of 1.0 FTE Network Engineer to assist with City Springs planning/move
- **Public Works (\$482,532 increase)**
 - Addition of 1.0 FTE Assistant Utility and market increases to assist with staff retention. Increasing “as needed” work allocation from \$75,000 to \$175,000 to assist with additional staffing requests
- **Recreation & Parks (\$182,541 increase)**
 - Addition of 1.0 FTE Landscape Architect/Arborist (transferred from Community Development) for better coordination of projects within the City
- **Community Development (\$272,250 increase)**
 - Addition of 1.0 FTE Stormwater Manager, Increase Building Inspector to 1.0 FTE, Increase Plan Reviewer to 1.0 FTE, reduce 1.0 FTE Landscape Architect/Arborist (transfer to Recs & Park)

General Fund Budget Summary

Revenues	\$90,804,268
Expenditures	<u>103,562,695</u>
Subtotal	-\$12,758,427
Use of Fund Balance	<u>12,758,427</u>
Total	\$0

Revenues – FY16 vs. Proposed FY17

	2016 Budget	2017 Budget	Variance	% Change
Property Taxes	\$30,900,000	\$32,950,000	\$2,050,000	6.63%
Sales Taxes	24,425,000	24,575,000	150,000	0.61%
Business & Occupational Tax	9,000,000	9,250,000	250,000	2.78%
Franchise Taxes	9,225,000	9,225,000	0	0.00%
Insurance Premium Tax	4,750,000	5,000,000	250,000	5.26%
Other Revenue	7,466,568	9,804,268	2,337,700	31.31%
Total	\$85,766,568	\$90,804,268	\$5,037,700	5.87%

Expenditures – FY16 vs. Proposed FY17

	2016 Budget	2017 Budget	Variance	% Change
City Council	\$224,922	\$224,922	\$0	0.00%
City Manager	885,490	1,044,947	159,457	18.01%
City Clerk	264,855	175,524	-89,331	-33.73%
Finance	2,363,916	2,443,376	79,460	3.36%
City Attorney	823,000	835,000	12,000	1.46%
Information Services	2,251,258	2,352,566	101,308	4.50%
Human Resources	311,788	325,637	13,849	4.44%
Facilities Management	1,734,574	1,701,583	-32,991	-1.90%
Communications	1,246,836	1,503,122	256,286	20.55%
General Administration	2,421,895	2,534,895	113,000	4.67%

Expenditures – FY16 vs. Proposed FY17 (cont.)

	2016 Budget	2017 Budget	Variance	% Change
Municipal Court	1,840,647	1,784,920	-55,727	-3.03%
Police	19,635,623	20,815,114	1,179,491	6.01%
Fire	12,092,123	13,114,851	1,022,728	8.46%
Emergency Management	1,057,000	1,222,000	165,000	15.61%
Public Works	12,024,933	12,783,369	758,436	6.31%
Recreation & Parks	3,188,808	3,600,916	412,108	12.92%
Community Development	4,876,700	4,999,130	122,430	2.51%
Economic Development	311,570	379,748	68,178	21.88%
Transfers to Other Funds	32,584,824	31,721,075	-863,749	-2.65%
Total	\$100,140,762	\$103,562,695	\$3,421,933	3.42%

Task Order Analysis

Contractor	Work Area	New NTE Escalator	FY 16 Amount	FY 17 Amount	% Change
Severn Trent	Finance & Admin	3.50%	\$1,798,875	\$1,884,304	4.75%
InterDev	IT	4.00%	\$1,416,358	\$1,592,666	12.45%
Collaborative	Communications	2.50%	\$653,012	\$681,989	4.44%
Faneuil	Call Center	FY 2020	\$472,524	\$495,584	4.88%
Jacobs	Court	3.00%	\$1,102,660	\$1,107,085	0.40%
AECOM	Public Works	4.00%	\$4,326,318	\$4,808,850	11.15%
Jacobs	Recs & Park	3.00%	\$1,199,183	\$1,381,723	15.22%
Collaborative	Comm/Econ Development	2.50%	\$4,123,828	\$4,396,078	6.60%
			\$15,092,758	\$16,348,279	8.32%

Public Works Contractor Analysis

Contractor	Work Area	Escalator	FY 16 Amount	FY 17 Amount	% Change
Blount	Street Maintenance	0.00%	\$1,445,000	\$1,445,000	0.00%
Optech	Parks, ROW, Street Cleaning	0.00%	\$2,840,000	\$2,840,000	0.00%
ProCutters	Mowing on Interstates	0.00%	\$257,900	\$265,637	3.00%
Casey / Yellow Ribbon / Richmond	Tree Removal	0.00%	\$200,000	\$200,000	0.00%
Siemens	Traffic Signals	3.00%	\$630,000	\$650,019	3.18%
Tomal / TMI	Road Striping	0.00%	\$150,000	\$150,000	0.00%
Optech	Road Signage	0.00%	\$300,000	\$300,000	0.00%
		TOTAL	\$5,822,900	\$5,850,656	0.48%

General Fund Contingency Detail

Description	Amount
General Administration	\$300,000
City Manager	150,000
Police	200,000
Fire	200,000
Emergency Management	15,000
Recreation & Parks	50,000
Total	\$915,000

FY17 Capital Priority Projects

Project Name	Amount
Continue SCOOT - Phase 1	\$750,000
Intersection Improvements	\$500,000
Sidewalk Program	\$500,000
Bike/Ped/Trail Design & Implementation	\$500,000
Crooked Creek Park Construction	\$176,725
Windsor Meadows Park	\$176,725
Total	\$2,603,450

FY17 Summary of All Funds

Fund Name	Balance
General Fund	\$103,562,695
Confiscated Assets Fund	\$200,000
Emergency 911 Fund	\$2,552,210
Tree Fund	\$170,000
Multiple Grant Fund	\$35,730
Community Development Block Grant Fund	\$1,170,211
Private Donations Fund	\$15,000
Hotel/Motel Tax Fund	\$4,500,000
Excise Tax on Rental Motor Vehicle Fund	\$105,000
Capital Projects Fund	\$53,902,675
Impact Fee Fund	\$200,000
Public Facilities Authority Fund	\$232,817,250
Stormwater Management Fund	\$2,500,000
Development Authority Fund	\$5,000
Total All Funds	\$401,735,771

Confiscated Assets Fund Budget

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$867,577	\$826,567	\$680,588	\$520,588
Revenues	232,360	452,468	200,000	200,000
Expenditures	273,370	598,447	360,000	200,000
Ending Fund Balance	\$826,567	\$680,588	\$520,588	\$520,588

- *FY 2014 and FY 2015 are actuals. FY 2016 is projected and FY 2017 is proposed budget.*

E911 Fund Budget

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$0	\$0	\$0	\$0
Revenues	2,661,622	2,735,219	2,598,887	2,552,210
Expenditures	2,661,622	2,735,219	2,598,887	2,552,210
Ending Fund Balance	\$0	\$0	\$0	\$0

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Tree Fund

Balance of Funds Available 7/1/2016	\$110,000
Estimated Revenue for FY17	\$60,000
Total Available for FY17	\$170,000
Projects Previously Approved by Council Not Yet Complete	
Marsh Creek	\$20,000
Park Tree Plantings/Replacements	\$5,000
Abernathy Street Trees	\$20,000
Fire Station 1	\$15,000
Johnson Ferry Reforestation	\$80,000
Total Outstanding Projects	\$140,000
Total Remaining to Allocate for FY17	\$30,000
FY17 Recommended Projects	
Heritage Sandy Springs	\$10,000
Powers Ferry Area I-285	\$20,000
Total FY17 Recommended Projects	\$30,000
Balance to Allocate	\$0

Tree Fund Budget

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$0	\$0	\$48,125	\$110,000
Revenues	0	48,125	123,660	60,000
Expenditures	0	0	61,785	170,000
Ending Fund Balance	\$0	\$48,125	\$110,000	\$0

- *FY 2014 and FY 2015 are actuals. FY 2016 is projected and FY 2017 is proposed budget.*

Multiple Grants Fund Budget

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$0	\$0	\$0	\$0
Revenues	1,021,264	559,321	66,507	35,730
Expenditures	1,021,264	559,321	66,507	35,730
Ending Fund Balance	\$0	\$0	\$0	\$0

FY 2014 and FY 2015 are actuals. FY 2016 is projected and FY 2017 is proposed budget.

Community Development Block Grant (CDBG) Fund

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$41,595	\$38,469	\$41,678	\$41,678
Revenues	403,382	812,694	491,471	1,170,211
Expenditures	406,508	809,485	491,471	1,170,211
Ending Fund Balance	\$38,469	\$41,678	\$41,678	\$41,678

FY 2014 and FY 2015 are actuals. FY 2016 is projected and FY 2017 is proposed budget.

Private Donations Fund Budget

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$122,086	\$106,448	\$123,384	\$105,384
Revenues	4,262	24,450	2,000	15,000
Expenditures	19,900	7,514	20,000	15,000
Ending Fund Balance	\$106,448	\$123,384	\$105,384	\$105,384

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Hotel/Motel Tax Fund Budget

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$1,075	\$1,101	\$1,101	\$0
Revenues	3,866,730	4,462,241	4,308,624	4,500,000
Expenditures	3,866,704	4,462,241	4,309,725	4,500,000
Ending Fund Balance	\$1,101	\$1,101	\$0	\$0

- *FY 2014 and FY 2015 are actuals. FY 2016 is projected and FY 2017 is proposed budget.*

Excise Tax on Rental Motor Vehicle Fund Budget

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$0	\$0	\$0	\$0
Revenues	104,169	109,384	119,721	105,000
Expenditures	104,169	109,384	119,721	105,000
Ending Fund Balance	\$0	\$0	\$0	\$0

- *FY 2014 and FY 2015 are actuals. FY 2016 is projected and FY 2017 is proposed budget.*

Capital Projects Fund Budget

Fiscal Year	CIP Fund	SW Fund	Total
2006	\$0	\$0	\$0
2007	6,180,936	0	6,180,936
2008	15,540,483	450,000	15,990,483
2009	29,152,474	1,800,000	30,952,474
2010	23,647,716	500,000	24,147,716
2011	14,900,001	1,800,000	16,700,001
2012	12,320,198	2,500,000	14,820,198
2013	26,571,822	2,500,000	29,071,822 *
2014	24,336,631	1,600,000	25,936,631 *
2015	29,428,429	1,750,000	31,178,429 *
2016	29,904,824	2,550,000	32,454,824 *
2017	13,748,450	2,500,000	16,248,450
	\$225,731,964	\$17,950,000	\$243,681,964

* FY2013-FY 2016 include monies now in the Public Facilities Authority Fund for the City Springs project.

Impact Fee Fund Budget

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$1,715,328	\$2,384,927	\$2,853,614	\$3,353,614
Revenues	1,128,083	784,505	900,000	200,000
Expenditures	458,484	315,817	400,000	200,000
Ending Fund Balance	\$2,384,927	\$2,853,614	\$3,353,614	\$3,353,614

- *FY 2014 and FY 2015 are actuals. FY 2016 is projected and FY 2017 is proposed budget.*

Public Facilities Authority Fund Budget Construction

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$0	\$0	\$0	\$0
Revenues	0	222,712,000	222,712,000	222,712,000
Expenditures	0	222,712,000	222,712,000	222,712,000
Ending Fund Balance	\$0	\$0	\$0	\$0

Public Facilities Authority Fund Budget Operations / Debt Service

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$0	\$0	\$0	\$0
Revenues	0	0	3,718,585	10,105,250
Expenditures	0	0	3,718,585	10,105,250
Ending Fund Balance	\$0	\$0	\$0	\$0

- *FY 2014 and FY 2015 are actuals. FY 2016 is projected and FY 2017 is proposed budget.*

Stormwater Management Fund Budget

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$906,466	\$467,380	\$989,979	\$0
Revenues	1,600,000	1,750,000	2,550,000	2,500,000
Expenditures	2,039,087	1,227,401	3,539,979	2,500,000
Ending Fund Balance	\$467,380	\$989,979	\$0	\$0

- *FY 2014 and FY 2015 are actuals. FY 2016 is projected and FY 2017 is proposed budget.*

Development Authority Fund Budget

	FY2014	FY2015	FY2016	FY2017
Beginning Fund Balance	\$6,621	\$9,157	\$214,945	\$208,461
Revenues	10,852	211,251	0	0
Expenditures	8,315	5,462	6,485	5,000
Ending Fund Balance	\$9,157	\$214,945	\$208,461	\$203,461

- *FY 2014 and FY 2015 are actuals. FY 2016 is projected and FY 2017 is proposed budget.*

Questions