

Hammond Gymnastics Center Management

May 21, 2019



SANDY SPRINGS™
GEORGIA

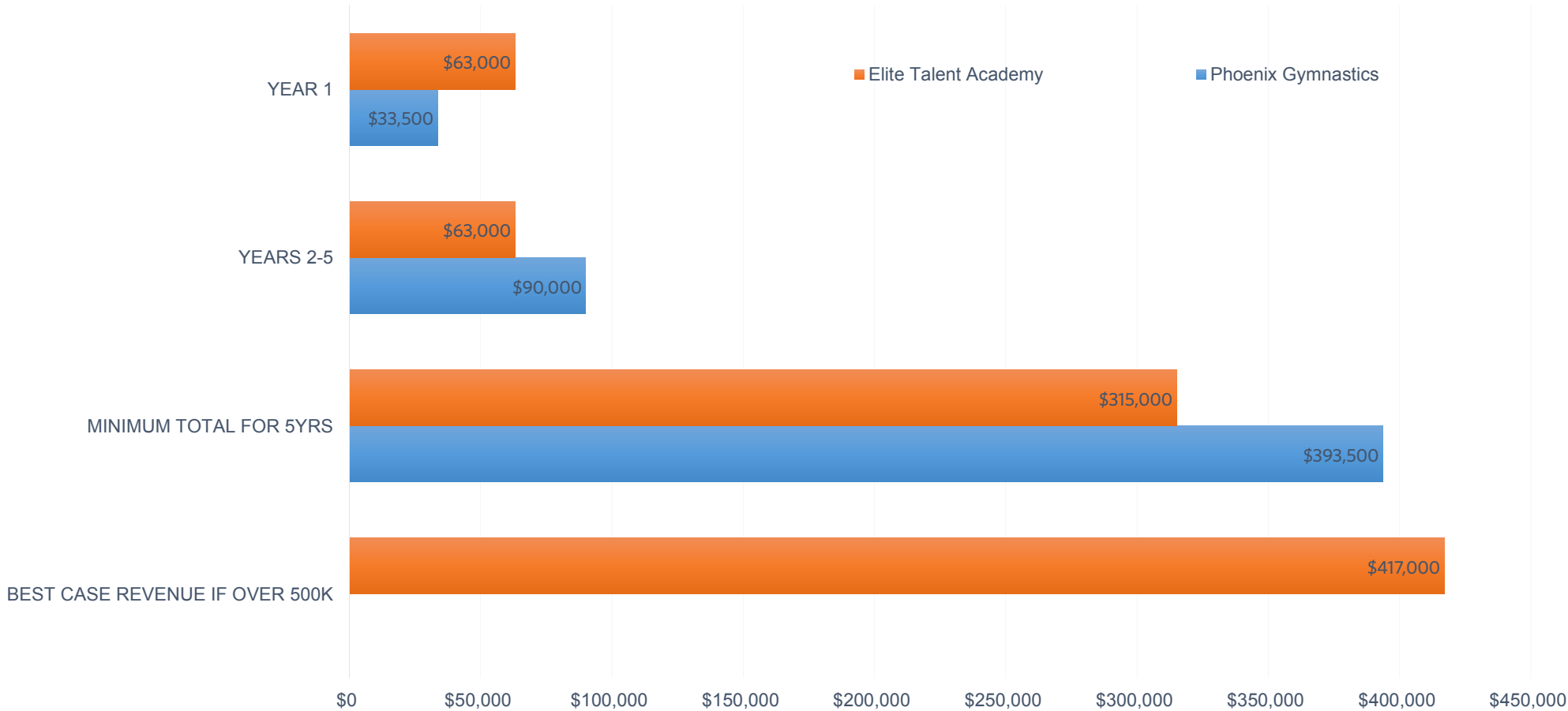
Contractor Selection Process

- RFP solicitation utilized the City's website, Bonfire, and the Georgia Procurement Registry
 - Nineteen metro area gyms were notified of the offering
- Two submittals were received
 - Both were called back for follow-up presentations
- Financial proposals and revenue projections reviewed
- The Selection Committee selected Phoenix Gymnastics, LLC for its financial proposal and commitment to improve local participation in programming

Financials

- The City will receive:
 - Year 1: \$33,500 per year
 - Years 2-5: \$90,000 per year
- The City will contribute \$10,000 annually to gymnastics equipment replacement
- Contract will commence July 1, 2019

HAMMOND GYMNASTICS PROPOSALS



Phoenix Gymnastics LLC

- Contractor will provide a turnkey operation
 - Manage class instruction, staff supervision, registration, janitorial, & security
 - Instruct preschool, recreational and team gymnastics, and other fitness activities
 - Coordinate and schedule room rentals for martial arts, birthday parties, etc.
- Contractor will maintain affordable pricing similar to existing City of Sandy Springs fees for classes, clinics, and camps

